



Comfortable Living

Because Comfort is a Personal Choice

Enjoy comfortable temperature and humidity levels in your home.

Comfort in Every Room!

**Cleaner Air
Fresher Air**
Breathe Easy!

**Quiet Operation
& Peace of Mind**

Save Big on Utility Bills!



The of Power Choice

Let's face it, we've all lived in homes that weren't perfectly comfortable. It's either too hot or too cold. Too dusty, too stuffy, or too humid.

No one should have to live with these discomforts and now you don't have to. Finally, you have the opportunity to choose your comfort.

Your comfort system affects your family's comfort, health, and of course, your monthly utility bill. And now, by customizing your indoor comfort system you can achieve:

- ▶ **Perfect comfort *in every room***
- ▶ **Significantly lower utility bills**
- ▶ **Cleaner, fresher air**
- ▶ **Comfortable humidity levels**
- ▶ **Quiet operation**
- ▶ **Peace of mind**

Presented by your

Carrier
Indoor Weather Specialist™

As your Carrier Comfort Specialist, our role is to help you design an indoor comfort system that best fits the personal needs of your family and the structural characteristics of your home. Above all, we want you to enjoy your time at home and we know that your comfort plays a critical role in accomplishing that. Call us today to schedule your personal comfort consultation.



Comfort Choices

Because *Comfort* is a *Personal Choice*™

The Most Important Decisions Should be up to You.

Not only does your indoor comfort system affect the comfort and health of your family, it is also the single largest contributor to your energy bill every month.

Fact is, your home's comfort system will impact you and your family physically, financially and emotionally for as long as you live in your home. That's why we think that comfort is a choice that should be up to you.



From the White House ...to your house.



What does comfort mean to you?



However you define it, we've been keeping people comfortable since 1902, when

Willis Carrier discovered humidity control and launched modern air conditioning.

Since then, Carrier's comfort technology has evolved to include everything from

temperature and humidity control, to high efficiency heat pumps and indoor air quality systems –

creating comfortable, efficient indoor environments in everything from the Sistine Chapel, the

Houston Astrodome, the Pentagon and the White House... to homes just like yours. So you can

feel right at home with Carrier because for almost 100 years, our focus has been dedicated to

satisfying the comfort needs of homeowners just like you.

With Carrier's full line of comfort products, including air cleaners, fresh air ventilators,

zoning systems and thermostats, we can create the ultimate, year-round indoor environment

that adapts to your changing lifestyle. **Now That's Comfort.**

*Welcome to Carrier Comfortable Living!
Follow these six steps to prepare for your personal comfort consultation.*

▶ **Step 1: Getting Started**

Identifying the comfort elements that are most important to you

▶ **Step 2: Energy Efficiency and Operating Costs**

*Understanding the financial impact of your comfort system
and how high efficiency really pays off*

▶ **Puron[®], The Environmentally Sound Refrigerant**

*Understanding the importance of your refrigerant choice for
reliability, savings, and peace of mind*

▶ **Cooling and Heating Equipment**

Understanding the options for the heart of your home comfort system

▶ **Step 3: Zoning and Thermostats**

Controlling temperature and humidity for comfort and energy savings

▶ **Step 4: Indoor Air Quality**

Improving the quality of the air you breathe

▶ **Step 5: Protecting Your Investment**

*Understanding your options for years of worry-free comfort
with extended warranties and professional maintenance plans*

▶ **Step 6: Putting It All Together**

Review your choices and create your own “Comfort Wish List”



What Does Comfort Mean to You?

We understand that comfort means different things to different people. What we're interested in is what comfort means to you. This section is designed to help you identify the elements of comfort that are most important to you, so that we can recommend the products that can best help you achieve your personal comfort goals.

Comfortable Temperatures

Your home comfort system should provide even temperatures in every room without hot or cold spots or noticeable temperature swings. It should allow you to heat and cool your home so that conditioned air is directed to the areas that need it most, while saving energy by conditioning only occupied areas.

Things to Consider:

- ▶ Would you prefer a single thermostat or several points of control (Zoning)?
- ▶ Do you want your thermostat to follow your daily schedule (Programmability)?
- ▶ Can you anticipate any areas in your home that will be difficult to keep comfortable?
- ▶ Will any rooms be seldom used, such as a guest bedroom or formal dining room?
- ▶ Do any rooms have unique comfort requirements (e.g. bonus room, home office)?

Recommended Products:

- ▶ Thermidistat™ or ComfortZone II™
 - ▶ Variable Speed Air Handler
 - ▶ Comfort Heat Pump System
-

Identifying the elements of comfort that are most important to you

Comfortable Humidity Levels

Your home comfort system should provide both comfortable temperatures *and* comfortable humidity levels. It should maintain your home at the recommended levels of 40-60% relative humidity, preventing growth of mold and mildew and minimizing dust-mites, bacteria and viruses.

Things to Consider:

- ▶ Do you live in an excessively high or low humidity climate?
- ▶ Do any family members have allergies or asthma?
- ▶ Do you spend extended periods away from your home during warm months when mold and mildew can build up?
- ▶ Maintaining lower humidity levels in your home can allow you to set your thermostat at a higher temperature without sacrificing comfort.

Recommended Products:

- ▶ Variable Speed Air Handler with Thermidistat™ or ComfortZone II™
- ▶ Two-Speed Outdoor Unit

Quiet Operation:

Your home comfort system should provide consistent comfort and quiet operation without disruption from a noisy condensing unit, heat pump, air handler or ducts. You should be able to feel the comfort, not hear it.

Things to Consider:

- ▶ How important is a quiet system to you?
- ▶ Will your outdoor unit be located close to a window?
- ▶ Will your air handler be located close to a bedroom or living area?
- ▶ Are you bothered by the sound of your system coming on and shutting off?

Recommended Products:

- ▶ High Efficiency Outdoor Unit (with the Carrier Silencer System™)
- ▶ Variable Speed Air Handler
- ▶ Two-Speed Outdoor Unit

Cleaner, Fresher Air:

Your home comfort system should provide fresh, clean air. It should help reduce the amount of pollen, dust, mold spores, pet dander, dust-mites, bacteria, viruses, toxic gases, cooking fumes, and smoke from the air in your home. It should help keep your walls, furniture and carpets clean. It should help maintain your equipment's optimum efficiency by keeping your cooling coil clean. It should make your home a cleaner, more enjoyable place to live and breathe.

Things to Consider:

- ▶ Do any members of your family have allergies or asthma?
- ▶ Are you concerned about toxic fumes and gases from household chemicals or building materials?
- ▶ Are you concerned about the spread of bacteria and viruses in your home?
- ▶ Are there any pets or smokers in your household?

Recommended Products:

- ▶ Air Cleaner
- ▶ Fresh Air Ventilation
- ▶ Variable Speed Air Handler with Thermidistat or ComfortZone II

Energy Efficiency:

Your home comfort system should provide an energy efficient environment without sacrificing comfort. With Carrier's high efficiency systems and advanced control technologies, energy savings of 30-60% over conventional systems can be achieved.

Things to Consider:

- ▶ Are you concerned about high utility bills?
- ▶ How long are you planning on living in your home?
- ▶ Examine the incremental cost of various energy saving options. Compare this to your estimated monthly utility savings.
- ▶ Maintaining proper humidity levels (40 - 60%) will make you feel comfortable at higher temperatures, helping to save energy.

Recommended Products:

- ▶ High Efficiency Outdoor Unit
- ▶ Variable Speed Air Handler
- ▶ ComfortZone II or Programmable Thermostat
- ▶ Air Cleaner
- ▶ Service and Maintenance Plans

Peace of Mind:

Your home comfort system should provide many years of worry-free comfort with a solid warranty. Should service or repair be necessary in the future, replacement parts and services should be readily accessible at a reasonable cost.

Things to Consider:

- ▶ How long are you planning on living in your home?
- ▶ Are you concerned about the cost of future maintenance and repairs?
- ▶ Are you concerned about the reliability of your system?
- ▶ Is your system backed by a reputable brand and an experienced service company?

Recommended Products:

- ▶ Puron® Outdoor Unit
- ▶ Extended Warranties
- ▶ Service and Maintenance Plans



Keeping Costs Under Control.

Like many other appliances, the cost of your indoor comfort system includes not only its initial price, but also the ongoing costs of operation and maintenance. This means that the cooling and heating equipment and controls that you select today will continue to impact your finances for as long as you live in your home. That's why investing in a high efficiency comfort system makes sense.

Increasing your comfort by decreasing your utility bills

A Wise Investment.

Your heating and air conditioning typically account for more than 40% of your home's annual energy costs. In effect, your indoor comfort system is the only part of your home that can actually pay for itself while also providing the added benefits of increased comfort and quieter operation.



The Impact of SEER Rating On Energy Costs

For every \$100 you spend to cool your home using a 10 SEER system, you would spend considerably less using a system of 12 SEER or higher. For example, if your annual cooling costs were \$1,000 with a 10 SEER system, they could be reduced to \$710 with a 14 SEER system.



A Quick Guide to Energy Efficiency

Cooling Efficiency: SEER, or Seasonal Energy Efficiency Ratio, is the performance factor used to measure the cooling efficiency of air conditioners and heat pumps. The higher the SEER number, the greater the efficiency, and the greater the energy savings. Today's models are required to have a minimum SEER rating of 10.

Heating Efficiency (Heat Pump): HSPF, or Heating Seasonal Performance Factor, is the performance rating used to measure the heating efficiency of a heat pump. The higher the HSPF, the greater the efficiency. Today's models are required to have a minimum HSPF of 6.8.

Heating Efficiency (Gas Furnace): AFUE, or Annual Fuel Utilization Efficiency, is the performance rating used to measure the efficiency of gas furnaces. The higher the AFUE, the greater the efficiency. Today's models are required to have a minimum AFUE of 78%.



Other Energy Efficiency Factors

Although the efficiency of your cooling and heating equipment will have the greatest impact on your energy usage, other factors will also help reduce energy costs.



Maintain Proper Humidity

When cooling during the warm humid months, you will feel more comfortable at a higher temperature if the humidity level in your home is kept between 40 and 60%. This will reduce the load on your equipment and can save 10 to 15% in cooling costs. The best way to reduce and control humidity in your home is with a **Carrier Variable Speed Air Handler** and a **Carrier Thermidstat™** or **ComfortZone II™ System**.



Condition Only Occupied Rooms

Zoning or **Programmable Thermostats** can control your equipment according to your family's lifestyle and daily occupancy schedule. This allows you to eliminate the wasted energy of conditioning areas in your home that are unused or unoccupied.



Keep Equipment Clean

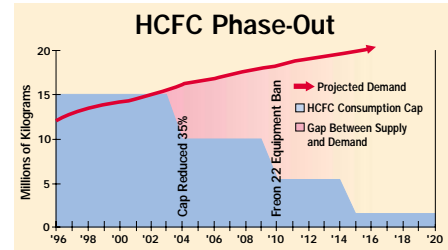
Regularly scheduled professional maintenance is also crucial to maintaining your system's maximum efficiency. Keeping your equipment clean by using an **Electronic** or **Mechanical Air Cleaner** will help maintain your system's optimum performance too.



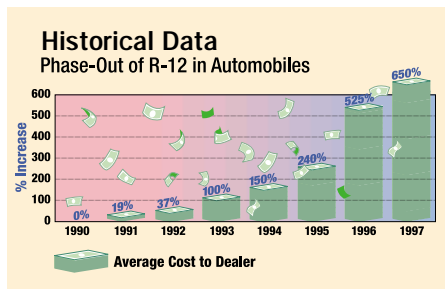
*Environmentally sound,
financially wise, and good
for your peace of mind.*

Puron The Refrigerant of the Future

After assisting in its development, Carrier was the first manufacturer in the cooling and heating industry to offer Puron®, introducing its first Puron-based system in 1996. As a result of outstanding performance, Puron has been universally accepted and approved by the EPA with the highest ratings as a replacement for Freon* 22, which is one of the ozone-depleting HCFC's currently being phased-out of production.



Federal law requires the phase out of ozone-depleting substances. This chart shows the HCFC consumption cap reduction schedule as detailed in the Clean Air Act of 1990.



This shows the financial impact of phasing-out a refrigerant.

The Right Choice For Today and Tomorrow

Puron refrigerant is chlorine-free, offers higher levels of energy efficiency, and may help protect you from the future costs associated with servicing and maintaining systems which use phased-out refrigerant. What this means for you is worry-free comfort today and in the future. You have the ability to help speed the transition away from ozone-depleting Freon 22 by choosing a system that uses this ozone-friendly refrigerant.

Outstanding Performance, Unprecedented Reliability

Carrier's air conditioners and heat pumps using Puron refrigerant show exceptional reliability, having the lowest incidence of service in Carrier's entire product line with more than 100,000 systems installed nation-wide since 1996. The improved energy efficiency of all Puron-based products will result in reduced cooling and heating costs. Carrier's Puron systems are the quietest, most dependable and energy efficient systems available from Carrier.



- ▶ Environmentally Sound
- ▶ High Efficiency
- ▶ Outstanding Reliability
- ▶ Quiet Operation
- ▶ Peace of Mind



"Another factor to consider these days is the use of environmentally friendly refrigerants. Carrier is the first manufacturer in the industry to offer Puron – an environmentally sound R-410A refrigerant that offers high efficiency and long-term cost savings to homeowners."
– Consumers Digest, May/June, 1998



Get Comfortable.

In selecting your cooling and heating equipment, you will need to choose both an outdoor unit to pump the refrigerant, and an indoor unit to heat, cool and distribute the air inside your home. On the following pages, you will learn about the important features and equipment characteristics available from Carrier.

Understanding the options for the heart of your home comfort



Your Outdoor Unit (Air Conditioner or Heat Pump)

Equipment Efficiency

Choosing high efficiency equipment can reduce your power bills by as much as 60%. Since your cooling costs will account for significantly more than your heating costs, your choice of cooling efficiency (SEER rating), will have the most impact on your utility bills. Carrier's high efficiency systems range from 12 SEER to over 17 SEER. Carrier systems that are 12 SEER or higher carry the EPA's Energy Star seal of efficiency and environmental soundness.

Benefits:

- ▶ Lower Utility Bills
- ▶ Less Environmental Impact



Refrigerant: Puron or Freon-22

In 1996, Carrier introduced Puron, a new environmentally sound refrigerant. Puron has been approved by the EPA as a replacement for Freon 22, an HCFC that is gradually being phased-out of production for environmental reasons. Your choice of equipment refrigerant will impact both the environment as well as your future service and maintenance costs. When it comes to performance, Carrier's Puron systems are the most reliable ever with a failure rate of less than half of one percent.

Benefits:

- ▶ Environmentally Sound
- ▶ High Efficiency
- ▶ Outstanding Reliability

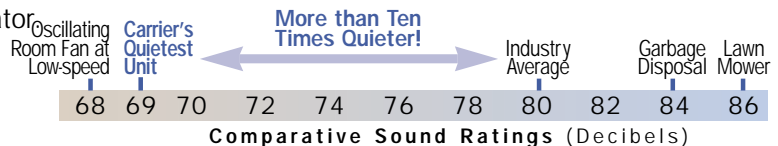


Equipment Sound Levels

Sometimes little things can make a big difference, like quiet comfort. Carrier's Silencer System technology, featured on all of Carrier's Tech 2000 and Puron systems, greatly reduces noise generated from the system's outdoor unit. Carrier systems have sound ratings as low as 69 decibels. That's quieter than an average refrigerator. Compare that to an industry average of about 80 decibels – The difference is loud and clear!

Silencer System™ System Benefits:

- ▶ Quiet Operation

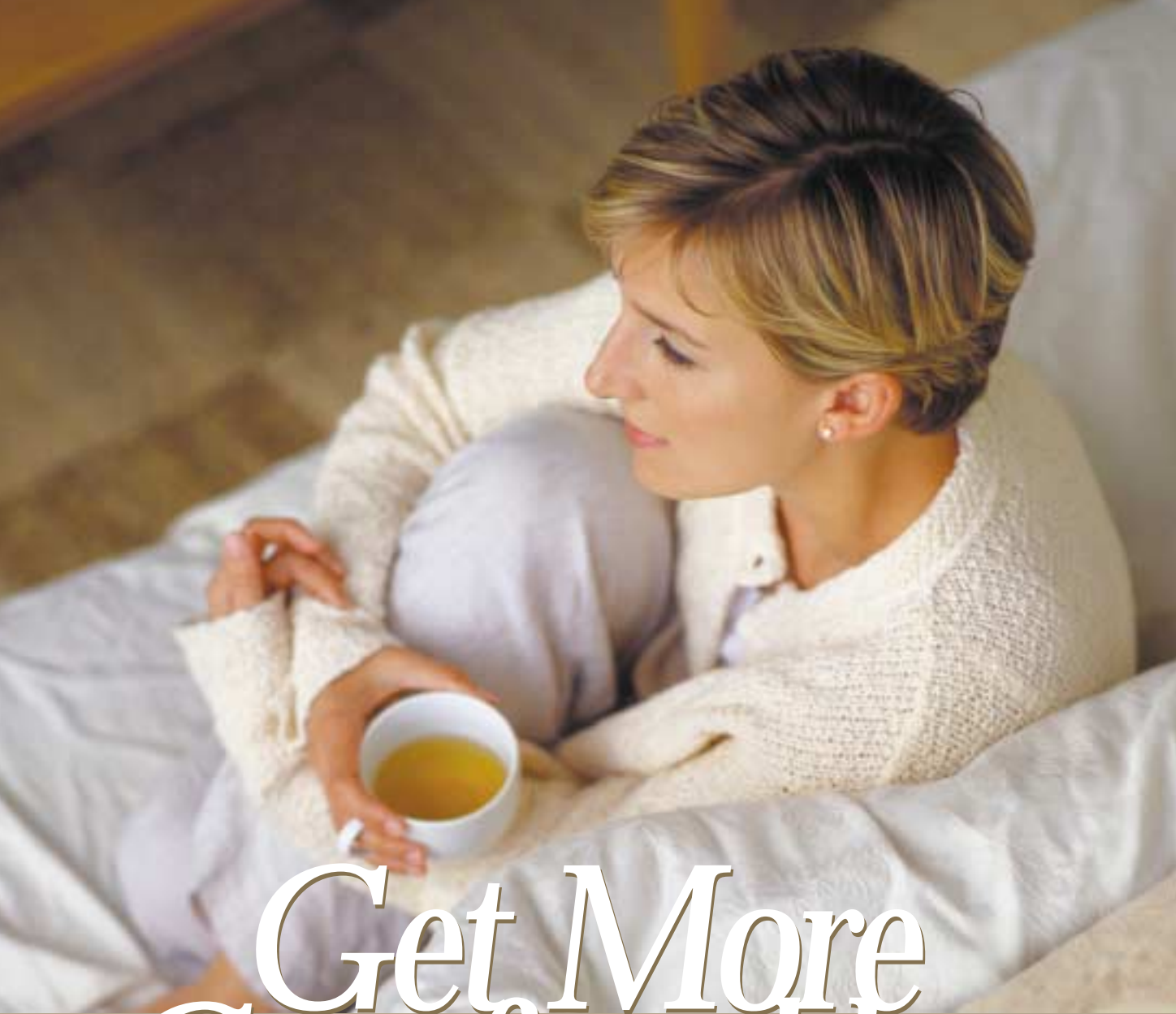


Two-Speed vs. Single-Speed

The high-speed operation allows the system to quickly reach your desired indoor temperature, and the low speed operation helps to maintain this temperature with more efficient use of electricity. Typically, the system runs at low speed 80% of the time. As a result, it uses about 50% less energy compared to standard systems and has dramatically reduced sound levels. While running on low speed, it also removes significantly more moisture from the air, for improved comfort.

Two-Speed Benefits:

- ▶ Quieter Operation
- ▶ Higher Efficiency
- ▶ Increased Humidity Removal



Get More Comfortable.

Depending on the type of system you have, your indoor unit (or air handler) will either be a fan coil or a gas furnace. Your air handler plays an important role in keeping you comfortable all year long. In the summer, it can help keep humidity levels comfortable and can increase your system's cooling efficiency. In the winter, it delivers warmth throughout your home.

Understanding the options for the heart of your home comfort

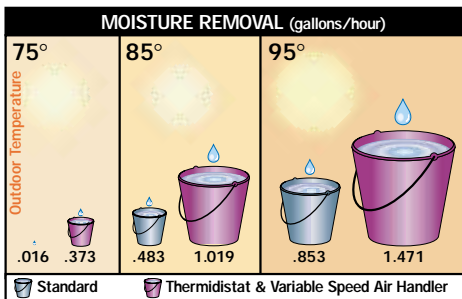


Your Indoor Air Handler (Fan Coil or Gas Furnace)

Variable Speed

Variable speed air handlers, which are more efficient than standard air handlers, can increase your system's SEER rating by up to 2 full points.

Variable speed units provide superior quiet comfort with heavy-duty cabinet insulation and slower air-flow through the duct-work. A gradual, quieter start-up means that you will notice less starting and stopping of your

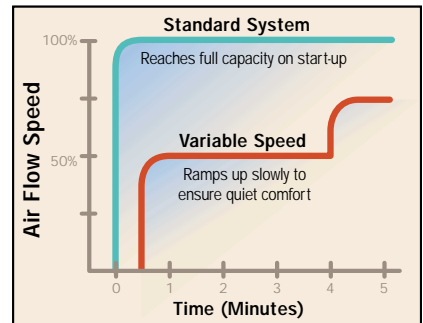


equipment. You can choose continuous fan operation to provide greater energy savings and maintain more even temperatures throughout the home while enhancing indoor air quality. When combined with the Thermidstat™ Control or ComfortZone II, variable speed air handlers can remove up to 30 times more moisture from the air than standard systems.

Benefits:

- ▶ Quieter Operation
- ▶ Increases System Efficiency up to 2 SEER Points
- ▶ Improved Indoor Air Quality
- ▶ Significant Humidity Removal

Carrier Quiet Comfort



Comfort Heat™ Technology

Carrier's Comfort Heat systems include either a Carrier heat pump or air conditioner, matched with a variable speed fan coil or variable speed furnace, along with a Thermidstat Control. Comfort Heat systems deliver remarkable comfort primarily by providing longer, smoother and quieter heating cycles, and superior humidity control during the cooling season. Although Comfort Heat technology is built into every Carrier variable speed fan coil and furnace, the system must be controlled by a Carrier Thermidstat in order to deliver all of its benefits.

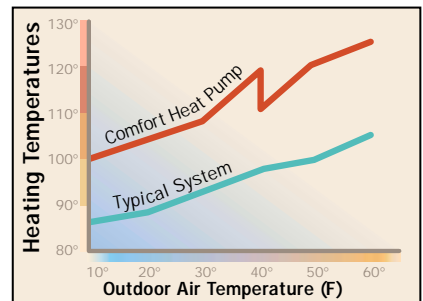


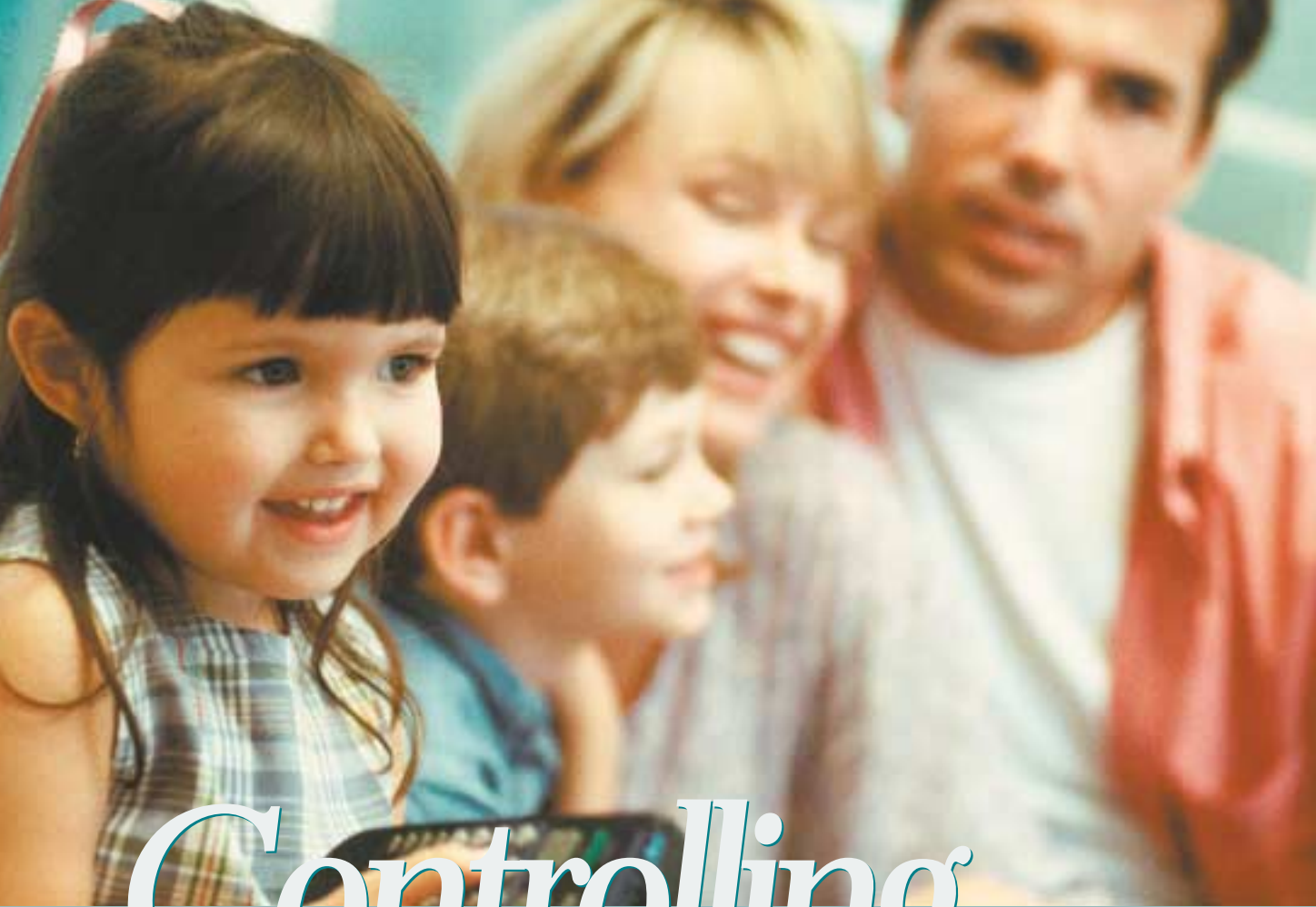
ComfortHeat
TECHNOLOGY

Benefits:

- ▶ Eliminates "Cold-Blow" from Heat-Pumps
- ▶ Consistent Temperatures
- ▶ Improved Efficiency, Quietness and Comfort
- ▶ Delivers Warmer Air

Comfort Heat Pump System





Controlling Your Comfort.

Zoning or Thermostat?

While a thermostat provides one central point of control for your home, a zoning system divides your home into areas with common heating and cooling requirements, controlling each area independently. By considering both the characteristics of your home, as well as those of your family's lifestyle, your Carrier Indoor Weather Expert can help you decide which makes the most makes sense for you.

Controlling temperature and humidity for comfort and energy savings

Control temperature and humidity for ultimate comfort.

The Carrier Thermidistat™ Control

(Carrier's thermostat with built-in humidity control)

The Thermidistat controls both temperature *and* humidity so you can truly enjoy perfect comfort. This easy-to-read, user-friendly control can be configured as either a programmable *or* non-programmable thermostat, according to your needs and lifestyle.



Its many features include:

- ▶ **Automatic Humidity Control:** works with your Carrier equipment to automatically adjust the indoor humidity for increased comfort, energy savings and indoor air quality
- ▶ **Vacation Mode:** allows you to change to an energy-saving setting at the touch of a button for when your home is unoccupied
- ▶ **Clean Filter Indicator:** reminds you when it's time to change or clean your system's air filter
- ▶ **Outdoor Temperature Sensor:** lets you check the outdoor temperature at the touch of a button
- ▶ **Battery Free Operation:** stores programs indefinitely which means you'll never have to worry about changing batteries or re-programming your thermostat after a power outage
- ▶ **Optional Programmability:** helps you save on utility bills by automatically adjusting to your daily schedule
- ▶ **Energy Star® Seal:** is your assurance of energy efficient operation and environmental responsibility



Several other models of Carrier programmable and non-programmable thermostats are also available based on your lifestyle needs.



Customizing Your Comfort.



Zoning: A bright idea!

Zoning is simply a way of dividing a home into areas with similar cooling and heating needs.

You wouldn't have just one light switch for your entire home. Similarly, with zoning, you can have the same flexibility with your temperature as you do with your lighting by inde-

pendently controlling different areas of your home according to their needs and occupancy.

Controlling temperature and humidity for comfort and energy savings

The Benefits of Carrier ComfortZone™ II

- ▶ Eliminate Hot and Cold Spots so your kitchen can be as comfortable as your family room, even when you're cooking
- ▶ Temperature and Humidity Control are optimized in each zone
- ▶ Maximize Energy Savings by conditioning only the areas of a home that are occupied
- ▶ Smart Recovery anticipates your system's set points so each zone is at the right temperature at its programmed time
- ▶ Flexibility to design your system with up to eight distinctive comfort zones



“The Carrier Comfort Zone II features a... system that allows you to match the comfort demands of your home to your family's daily schedule.

Without zoning, the same approximate amount of cooled air travels to every room, regardless of whether it's needed or not.

– Consumers Digest, May/June 1998

Are You a Candidate for Zoning?

- ▶ Have you ever lived in a home with rooms that were always too hot or too cold?
- ▶ Are different family members comfortable at different temperatures?
- ▶ Will you have any rooms that will be used for special purposes such as a home office or exercise room?
- ▶ Will you have any rooms that will be seldom used such as a formal dining room or guest bedroom?
- ▶ Do you have any rooms that have unique cooling and heating requirements such as a sunroom or bonus room?
- ▶ Will you entertain often?

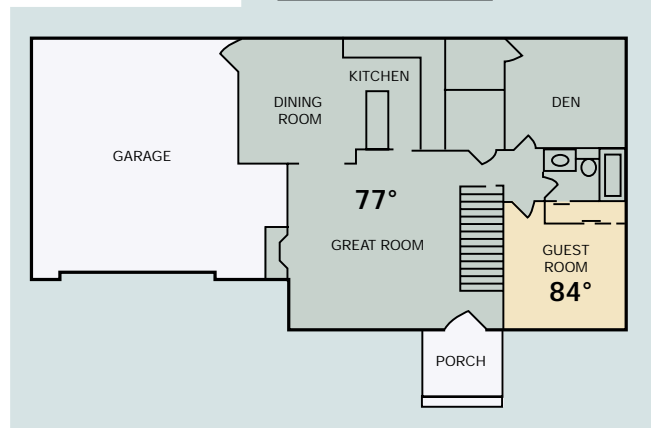
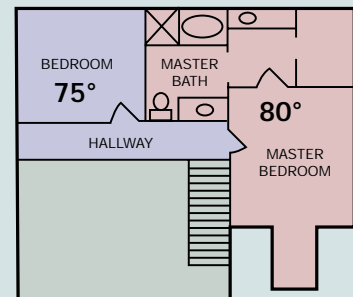
If you answered yes to any of these questions, you should consider a Zoning System.

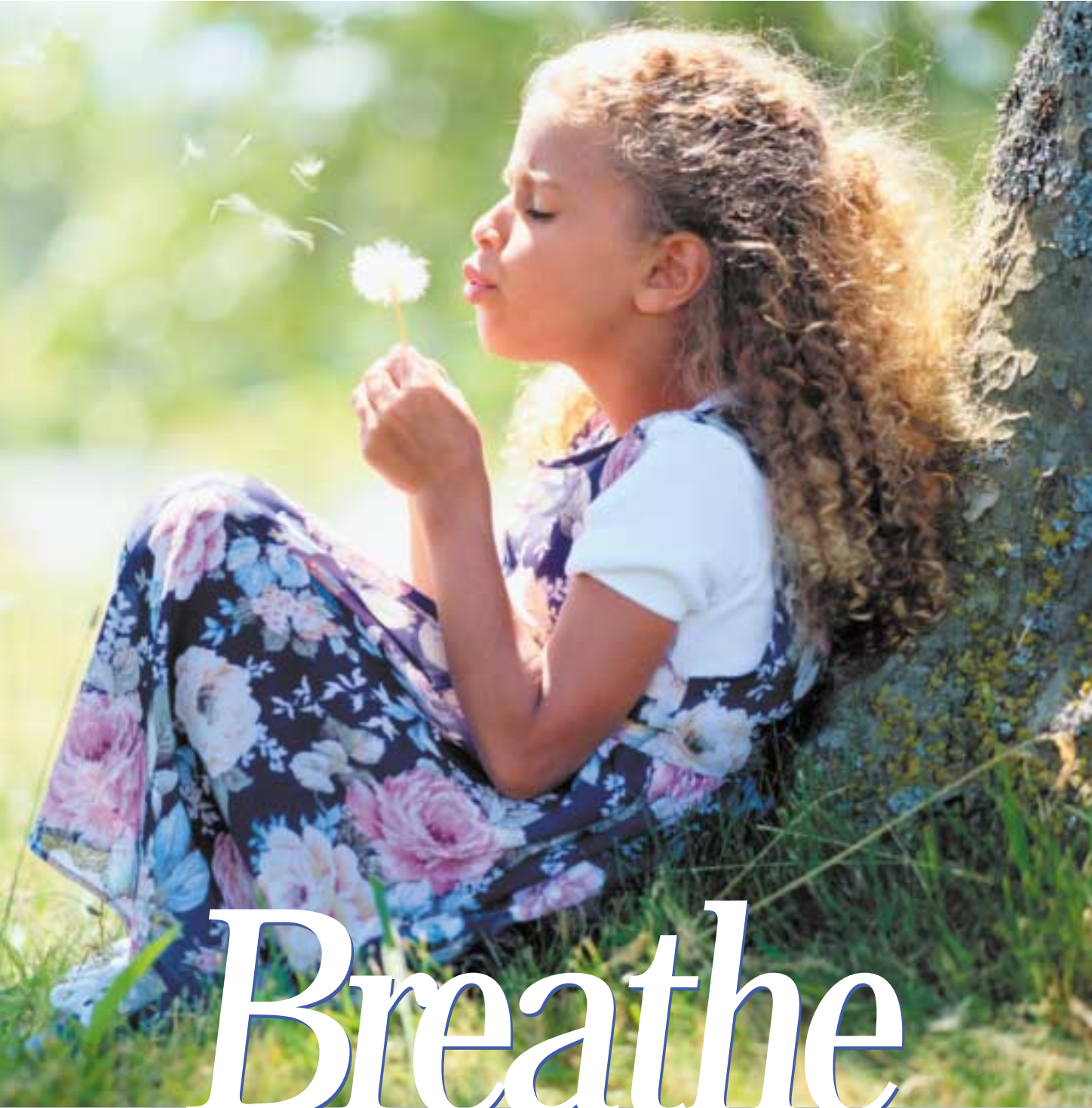
Customizing Zones for your Home

To start with, separate the sleeping areas from the living areas. For further customization, designate the master suite as a separate zone. Then consider areas that need special heating, cooling or humidity control like a kitchen or sunroom, which may need extra cooling. Perhaps you have rooms that will be used only during certain hours – like a home office or exercise room. Or rooms that will be seldom used such as a guest bedroom or formal living/dining room. The possibilities are endless and the results are very comforting!

Monday 8:00 pm

- ▶ **Zone 1** 77° (occupied)
- ▶ **Zone 2** 80° (unoccupied)
- ▶ **Zone 3** 75° (occupied)
- ▶ **Zone 4** 84° (unoccupied)





*Breathe
Easy!*

Improve the Quality of the Air You Breathe.

Most of us spend more than 90% of our time indoors with about 60% of that time spent at home. And with today's homes being built tight for energy efficiency, airborne pollutants, toxic fumes and lingering odors are trapped inside. It's no wonder that typical indoor air can be up to 20 times more polluted than the outdoor air!

The Consequences of Poor Indoor Air Quality



- ▶ Pollen, mold spores and pet dander can aggravate allergies and asthma symptoms
- ▶ Bacteria, viruses, and toxic gases can make us feel sick and spread illness
- ▶ Walls, furnishings, carpets and draperies can get soiled and look dingy
- ▶ Small particles coat cooling and heating equipment components, reducing efficiency and performance
- ▶ Excess moisture can cause mold and mildew resulting in musty odors and severe structural damage to windows and walls

Control – Filter – Refresh

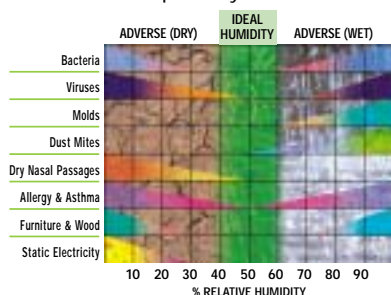
	What it Removes from the Air	What it Prevents	How It Works	Product Solutions
Control	A) The Source		Eliminating the source of pollutant e.g. Asking smokers to smoke outside	▶ None
	B) Humidity	Bacteria, viruses, dust mites and mold spores	Maintaining optimum humidity levels prevents the existence of many harmful organisms which thrive in high humidity	▶ Thermidstat™ Control or ComfortZone™ II ▶ Variable Speed Systems
Filter	Airborne particles	Dust, pollen, mold spores, pet dander, bacteria, etc.	Strains the air, removing airborne particles	▶ Mechanical Air Cleaner ▶ Electronic Air Cleaner
Refresh	Airborne particles and gases	Same as above plus radon, formaldehyde, odors, fumes, etc.	Dilutes the air by replacing stale indoor air with fresh outdoor air	▶ Fresh Air Ventilation System

Breathe cleaner, fresher air

Control

The Problem:

It's not always possible to eliminate the source of indoor air pollution. But there are some things we can control, like humidity. Not only does humidity make you feel uncomfortable, it also provides an ideal breeding ground for many of the things that can make you feel sick. Mold, mildew and dust-mites are just a few of the respiratory irritants that thrive in high humidity environments.



The Solution:

A Carrier variable speed air handler with a Thermidistat™ Control or ComfortZone™ II system.

A Carrier Thermidistat or ComfortZone II system works with a variable speed air handler to control the humidity in your home by adjusting the airflow speed according to the need for de-humidification. In fact, a variable speed air handler with a Carrier Thermidistat or zoning system can remove up to 30 times more moisture than standard systems.



Filter

The Problem:

A standard one-inch air filter captures less than 5% of the particles in the air. This leaves the other 95% to pollute the indoor air, stain furnishings, carpets and walls, and coat the coil in your cooling and heating equipment, making it less efficient. But worst of all, many of these particles can aggravate allergies and contribute to illnesses such as colds or the flu.



The Solutions:

Mechanical Air Cleaners have significantly more surface area than standard filters, they last much longer and capture significantly more and smaller particles than one-inch filters. A mechanical air cleaner is good for capturing airborne particles such as dust, pollen and pet dander. These filters typically need replacement once or twice per year.



Electronic Air Cleaners capture up to 95% of the particles passing through it and can remove very small particles such as smoke, grease, bacteria, and even many viruses. Because they keep small staining particles from coating the equipment, electronic air cleaners also help to maintain the efficiency and performance of your comfort system.



Refresh

The Problem:

Today's homes are built tight for energy efficiency. But while they keep the outdoor weather out, they also seal air inside the home, trapping particles, gasses and odors.



The Solution:

A Fresh Air Ventilation System will help to dilute harmful gases, fumes and chemicals, as well as airborne particles from the indoor air by allowing your home to "breathe" without the wasted energy and excess humidity of open windows. Before the ventilator expels stale air from your home, it transfers the heating or cooling energy from the outgoing air stream to the incoming stream of fresh, outdoor air.



For years of worry-free comfort



Enhance your comfort with extended warranties.

We understand that an indoor comfort system is a serious investment. That's why we offer options to protect your home's equipment. Choose an extended warranty program and enjoy the added comfort of knowing we've got you covered. Our extended warranty options provide peace of mind by protecting you from the expense of breakdowns in the years to come. If you ever have a problem with your Carrier indoor comfort system, you can simply give us a call and relax, knowing that any repair costs will be minimized, if not eliminated altogether.

Up to ten years of worry-free comfort

In addition to the standard limited one-year warranty, you can extend the parts & labor coverage and/or the parts only coverage for years to come. With several different options from which to choose, we will customize your warranty program to suit your personal needs and requirements. Ask us for details on any of the Customer Protection Plans that cover your system's parts and labor for up to 10 years.

The many advantages of our extended warranties

- ▶ Assurance that any necessary repair work will be completed by a factory trained Carrier service technician
- ▶ Original parts will be replaced only with genuine Carrier parts
- ▶ Unexpected repair bills will be kept to a minimum
- ▶ Carrier Extended Warranties are transferable to subsequent owners, as long as the equipment remains in its original configuration at its original installation site (a great feature when you are selling your home!)

Regular Maintenance Ensures Optimum Performance

Remember, routine maintenance such as cleaning and/or changing the air filters, as well as keeping indoor and outdoor coils clean will help ensure peak performance of your system during the warranty period and beyond. During your consultation, we will evaluate your system and your lifestyle to help you determine when and how often you should perform such maintenance tasks. Or if you prefer, we also offer professional maintenance options in which we provide regularly scheduled maintenance for you.



Making the choices that are right for you.

It's all about choices. Choices that affect your family's comfort and well-being. Here's a quick recap of each system component and the options, features and benefits that can enhance your quality of life and lower your operating costs for years to come.

Creating your “wish list” of comfort options

1 Outdoor Unit (Air Conditioner or Heat-Pump)

(a) Choose your Efficiency

Equipment with a SEER rating of 12 or higher can significantly reduce your utility costs. In many cases, your investment will mean monthly savings that are greater than the increase in your monthly mortgage or financing payment.

(b) Choose your Refrigerant

Systems using **Puron®** refrigerant are environmentally sound and offer cost savings both today, with its outstanding energy efficiency, and possibly in the future by avoiding the additional costs of servicing equipment with phased-out refrigerant.

(c) Choose Single-Speed or Two-Speed

Two-Speed systems provide higher efficiency, quieter operation, and enhanced humidity removal.

2 Indoor Air Handler (Fan Coil or Gas Furnace)

Choose Standard or Variable Speed

Variable-speed air handlers offer extremely quiet operation, increased efficiency and superior humidity removal. When combined with the Thermidistat, the variable speed air handler can remove up to 30 times more moisture than standard systems.

3 Temperature and Humidity Control

Choose a Central Thermostat or Zoning

The **Thermidistat™ Control** provides central control of both temperature *and* humidity for ideal comfort, indoor air quality and energy savings - The perfect control for variable speed air handlers!

The **Carrier ComfortZone™ II System** provides temperature *and* humidity control for up to eight separate areas – eliminating hot and cold spots and saving energy by conditioning only the areas of your home that are occupied.

4 Indoor Air Quality

(a) Choose an Electronic or Mechanical Air Cleaner

Electronic air cleaners can capture up to 95% of airborne dust, pollen, bacteria and viruses. They have permanent washable cells, so there is no need to purchase or replace dirty filters. Mechanical air cleaners are about ten times more efficient than standard one-inch filters and need replacement only once or twice per year.

(b) Choose Fresh Air Ventilation

New homes are built tight for energy efficiency – unfortunately, this traps air inside so it can become stale and polluted. An Energy Recovery Ventilation System will reduce toxic gases, fumes and odors by replacing stale, polluted indoor air with fresh outdoor air without the wasted energy of an open window.

5 Protect Your Investment

Choose Extended Warranties and Professional Maintenance Plans

Extended warranties and scheduled professional maintenance can keep your equipment running at its peak performance and efficiency while minimizing or eliminating the risk of future service costs. Several options are available to cover parts and labor for up to ten years.



Comfort “Wish List”

1 Outdoor Unit

Desired Efficiency:

 SEER

Desired Refrigerant:

 Puron Freon 22

Desired Speed:

 Single-Speed
 Two-Speed

2 Indoor Air Handler

 Standard
 Variable Speed

3 Temperature and Humidity Control

 Central Thermostat (Thermidistat™)
 Zoning # of Zones

4 Indoor Air Quality

 Electronic Air Cleaner
 Mechanical Air Cleaner
 Fresh Air Ventilation

5 Protection

Extended Warranty

 5-Yr 10-Yr
 Maintenance Plan

Personal Comfort Questionnaire

Your answers to the following questions will help us design a system that best fits your needs

- 1 Please rate the importance of each of the following home comfort system benefits from 1 to 5.
(5 being of the highest importance)

Benefit Rating

- Comfortable, consistent temperatures
- Individual room/area temperature control for comfort in every room
- A system that adjust to your schedule and lifestyle
- Reduced (optimum) indoor humidity during warm months
- Relief from allergies and asthma symptoms
- Increased energy efficiency for low energy bills
- Quiet system operation
- Minimized cost of future service and maintenance (*product reliability, warranties, service plans*)
- An environmentally friendly system that meets future environmental/energy standards

2 How long do you plan on staying in your home? _____

3 Do you have children? _____ What ages are they? _____

4 Do any of your family members suffer from allergies, asthma or other respiratory problems?

(list problems) _____

5 Do you have any pets? _____ Any smokers in your household? _____

6 Are any rooms in your home be used for special purposes? (e.g. home office, exercise room)

7 Are any areas in your home seldom used? (e.g. formal dining room, guest bedroom)

8 Do you plan on entertaining in your home? _____

Notes and Questions for your Carrier Comfort Choices Specialist: _____





For information on Carrier options for new homes, visit www.comfortchoices.com.
For information on Carrier options for existing homes, visit www.indoorweather.com.

